

### Step 1: Determine your Unit Expenses for the year

Scout Expenses	Cost/Scout	# Scouts		Total Expense
Registration	\$ - x		equals	\$ -
Uniforms	\$ - x		equals	\$ -
Advancement	\$ - x		equals	\$ -
Prizes/Inncentives	\$ - x		equals	\$ -
<b>TOTAL (A)</b>				\$ - {A}
Adult Expenses	Cost/Adult	# Adults		Total Expense
Adult Leader Registration	\$ - x		equals	\$ -
Recognition Awards	\$ - x		equals	\$ -
Adult Trainings	\$ - x		equals	\$ -
Other	\$ - x		equals	\$ -
<b>TOTAL (B)</b>				\$ - {B}
Equipment Wish List Items				Total Expense
				\$ -
				\$ -
				\$ -
<b>TOTAL (C)</b>				\$ - {C}
Operation Items	Cost/Scout	# Scouts		Total Expense
Popcorn Incentives	\$ - x	0	equals	\$ -
Other	\$ - x	0	equals	\$ -
	\$ - x	0	equals	\$ -
	\$ - x	0	equals	\$ -
<b>TOTAL (D)</b>				\$ - {D}
<b>TOTAL EXPENSES [A+B+C+D=E]</b>				<b>\$ - {E}</b>

### STEP 2: Determine your Unit Income for the year

Unit Income Items	Cost/Scout	# Scouts		Total Expense
Unit Dues	\$ - x	-	equals	\$ -
Other Fundraisers, Other Income	\$ - x	-	equals	\$ -
<b>TOTAL INCOME w/o Popcorn Sales (F)</b>				\$ - {F}

### STEP 3: Determine how much Unit Expenses Not covered by Unit Income

Expenses remaining equation	{F}	{E}		
Total Income {F} - Total Exepenses {E}= {G}	\$ -	\$ -	equals	\$ - {G}
<b>Total Income Needed from Popcorn Sales {G}</b>	\$ -			

### STEP 4: Determine Popcorn Sale Needs to meet your Budget

Popcorn Income needed equation	
{G}/ Popcorn Commission%= {H}	{H}
{H}/Number of Scouts in Your Unit= {I}	{I}
{I}/ Average container price = {J}	{J}
<b>{J} is your Container Goal per Scout</b>	<b>{J}=</b>